

BID ANALYSIS

TOWN OF WESTERLY

Personnel Protective Equipment and Supplies

Bid Number: **2020-048** Opening: _____

Prepared by: **M. Bednarski** _____

DATE: **7/30/2020** 1 _____ 2 _____ 3 _____ 4 _____ 5 _____ 6 _____ 7 _____ 8 _____

Material/Item	QTY.	WB MASON			WESTWOODS			GLOBALGEEKS			KETTLE			US HEALTH			Modern MD			INTERNATIONAL			SAM TELL		
		Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date
1 Disposable masks	10000	\$0.39	\$3,900.00	3-5 days	\$0.28	\$2,800.00	1-2 Wks	\$0.20	\$2,000.00	8/13/2020	\$0.25	\$2,500.00	Stock	\$0.08	\$800.00	8/5/2020	\$0.18	\$1,800.00	8/10/2020	\$0.37	\$3,700.00	8/15/2020	\$0.88	\$8,824.00	30 Days
2 Disposable masks-child	10000	\$0.44	\$4,400.00	3-5 days				\$0.50	\$5,000.00	8/13/2020	\$0.20	\$2,000.00	Stock	\$0.27	\$2,700.00	8/20/2020	\$0.18	\$1,800.00	8/31/2020						
3 Hand Sanitizer Dispensers-Wall Mounted 1200 ML	500	FREE	#VALUE!		\$65.00	\$32,500.00	1-2 Wks	\$149.00	\$74,500.00	8/20/2020	\$28.00	\$14,000.00	400 Stock				\$49.00	\$24,500.00	8/31/2020	\$37.00	\$18,500.00	8/15/2020	\$72.06	\$36,030.00	45 Days
4 Hand Sanitizer Foam 1200ML TO MATCH DISP.	500	\$5.69	\$2,845.00	2 Weeks	\$28.00	\$14,000.00	1-2 Wks	\$34.99	\$17,495.00	8/20/2020	See Note	\$5,665.00	20 Days				\$23.00	\$11,500.00	8/31/2020	\$4.68	\$2,337.50	8/4/2020	\$35.73	\$17,862.50	45 Days
5 N95 masks	250	\$9.99	\$2,497.50	3 Weeks	\$3.75	\$937.50	1-2 Wks	\$4.50	\$1,125.00	8/13/2020	\$3.00	\$750.00	KN95	\$1.00	\$250.00	8/5/2020	\$1.49	\$372.50	8/10/2020				\$1.88	\$471.00	45 Days
6 Tyvek Suits incl hood	25	\$7.99	\$199.75	3 Weeks									\$9.00	\$225.00	8/5/2020	\$5.95	\$148.75	8/29/2020				\$35.91	\$897.75	45 Days	
7 Nitrile Gloves-large (case)	2	\$123.80	\$247.60	8-10 Wks				\$190.00	\$380.00	8/13/2020	\$150.00	\$300.00		\$150.00	\$300.00	8/10/2020									
8 Nitrile Gloves-med (case)	2	\$123.80	\$247.60	8-10 Wks				\$190.00	\$380.00	8/13/2020	\$150.00	\$300.00		\$150.00	\$300.00	8/10/2020									
9 Nitrile Gloves-small (case)	2	\$123.80	\$247.60	8-10 Wks				\$190.00	\$380.00	8/13/2020	\$150.00	\$300.00		\$150.00	\$300.00	8/10/2020									
10 Nitrile Gloves-xlarge (case)	2	\$123.80	\$247.60	8-10 Wks				\$190.00	\$380.00	8/13/2020	\$150.00	\$300.00		\$150.00	\$300.00	8/10/2020									
11 Nitrile Gloves-2xlarge (case)	2	\$123.80	\$247.60	8-10 Wks				\$190.00	\$380.00	8/13/2020	\$150.00	\$300.00		\$150.00	\$300.00	8/10/2020									
12 Vinyl Gloves-large (Case)	2	\$89.20	\$178.40	6-8 Wks				\$130.00	\$260.00	8/13/2020	\$88.00	\$176.00		\$80.00	\$160.00	8/30/2020	\$109.00	\$218.00	8/29/2020						
13 Vinyl Gloves-med (Case)	2	\$89.20	\$178.40	6-8 Wks				\$130.00	\$260.00	8/13/2020	\$88.00	\$176.00		\$80.00	\$160.00	8/30/2020	\$109.00	\$218.00	8/29/2020						
14 Vinyl Gloves-small (Case)	2	\$89.20	\$178.40	6-8 Wks				\$130.00	\$260.00	8/13/2020	\$88.00	\$176.00		\$80.00	\$160.00	8/30/2020	\$109.00	\$218.00	8/29/2020						
15 Vinyl Gloves-x-large (Case)	2	\$89.20	\$178.40	6-8 Wks				\$130.00	\$260.00	8/13/2020	\$88.00	\$176.00		\$80.00	\$160.00	8/30/2020	\$109.00	\$218.00	8/29/2020						
16 Vinyl Gloves-2x-large (Case)	2	\$89.20	\$178.40	6-8 Wks				\$130.00	\$260.00	8/13/2020	\$88.00	\$176.00		\$80.00	\$160.00	8/30/2020	\$109.00	\$218.00	8/30/2020						
17 Safety Goggles elastic strap	250	\$2.30	\$575.00	3 Weeks							\$6.25	\$1,562.50	20 Days	\$1.30	\$325.00	8/5/2020	\$1.99	\$497.50	8/30/2020				\$8.36	\$2,090.00	45 Days
18 Desktop sneeze guard 24"wx29" high freestanding	75	\$89.99	\$6,749.25	2 Weeks													\$55.00	\$4,125.00	8/15/2020	\$174.00	\$13,050.00	9/15/2020	\$114.00	\$8,550.00	45 Days
19 Disinfectant Cleaner 32 oz. spray bottle (includes chemical) JD Oxivir Five Concentrate	100		\$0.00	No Bid	\$26.00	\$2,600.00	55 GAL																		
20 Disinfectant Cleaner 32 oz. spray bottle (includes chemical) JD Oxivir Five Concentrate	600	\$2.55	\$1,530.00	2 Weeks	\$26.00	\$15,600.00	55 GAL																		
21 Disinfect Cleaner 2.5Lt Diversey Virex II 256 J-Fill Quat Based Concentrate	50		\$0.00	No Bid	\$26.00	\$1,300.00	55 GAL																		
22 Disinfect Cleaner 32 oz. spray bottle (includes chemical) Diversey Virex II 256 Quat Based Concentrate	60	\$2.55	\$153.00	2 Weeks	\$26.00	\$1,560.00	55 GAL																		

(Must have 3" x12" opening)

Digital Copy
Signed Appendix A
Exclusions
Acknowledge Addendum #1&2
Signed our Bid Form
Samples
Additional Price Levels

WB MASON	WESTWOODS	GLOBALGEEKS	KETTLE	US HEALTH	Modern MD	INTERNATIONAL	SAM TELL
YES	YES	YES	YES	YES	YES	YES	NO
YES	NO	YES	YES	YES	YES	YES	YES
NO	SEE BID	NO	NO	NO	NO	NO	NO
YES	YES	YES	YES	YES	YES	YES	NO
YES	YES	YES	YES	YES	YES	YES	YES
SPECS	PIX	NO	NO	PIX	NO	PIX	PIX
NO	NO	NO	NO	NO	NO	NO	NO

* 1000 per case

PYRAMID			MOSS			Vehicle Maintenance			SCHOOL HEALTH			OAKHURST			COMPUCADDY			GNP Branded Gear			Digital Dolphin			Jeff Love LLC			AZN Wholesales		
Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date
			\$0.41	\$4,100.00	8/17/2020	\$0.13	\$1,300.00	3-5 Day	\$26.33	\$5,266.00								\$0.40	\$0.00	12 DAYS	\$0.88	\$0.00	3-7Days	\$0.30	\$0.00	14 Days	\$0.10	\$0.00	NS
						\$0.15	\$1,500.00	3-5 Day	\$25.00	\$5,000.00								\$0.41	\$0.00	12 DAYS				\$0.40	\$0.00	14 Days	\$0.20	\$0.00	NS
						\$0.85	\$212.50	3-5 Day													\$5.00	\$0.00	3-7Days	\$4.20	\$0.00	14 Days	\$3.85	\$0.00	NS
																					\$298.00	\$0.00	3-7Days	\$130.00	\$0.00	14 Days	\$150.00	\$0.00	NS
																					\$298.00	\$0.00	3-7Days	\$130.00	\$0.00	14 Days	\$150.00	\$0.00	NS
																					\$298.00	\$0.00	3-7Days	\$130.00	\$0.00	14 Days	\$150.00	\$0.00	NS
																					\$298.00	\$0.00	3-7Days	\$130.00	\$0.00	14 Days	\$150.00	\$0.00	NS
									\$9,290.00	\$18,580.00														\$130.00	\$0.00	14 Days	\$150.00	\$0.00	NS
									\$9,290.00	\$18,580.00														\$65.00	\$0.00	14 Days	\$80.00	\$0.00	NS
									\$9,290.00	\$18,580.00														\$65.00	\$0.00	14 Days	\$80.00	\$0.00	NS
									\$9,290.00	\$18,580.00														\$65.00	\$0.00	14 Days	\$80.00	\$0.00	NS
\$2.39	\$597.50	14-21 D							\$1.76	\$440.00											\$9.95	\$0.00	NA				\$80.00	\$0.00	NS
			\$55.00	\$4,125.00	10 Days							\$56.00	\$4,200.00	10-12 D	\$164.00	\$12,300.00	8/31/2020	\$60.00	\$4,500.00	3 Days									

Guard above by Blackrice LLC

PYRAMID	MOSS	Vehicle Maintenance	SCHOOL HEALTH	OAKHURST	COMPUCADDY				
YES	YES	YES	YES	YES	YES	NO	NO	NO	NO
YES	YES	YES	YES	YES	YES	NO	NO	NO	NO
NO	NO	NO	NO	NO	NO	NO	NO	1	YES
YES	YES	YES	YES	YES	YES	NO	NO	YES	YES
YES	YES	YES	YES	YES	YES	NO	NO	NO	NO
NO	PIX	NO	NO	NO	PIX	YES	YES	NO	NO
NO	YES	YES	NO	NO	NO				

CEI			KZ Wholesale			GDI Medical			Future Marketing			Ionized Consulting	
Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost	Delivery Date	Unit Price	Total Cost
\$0.59	\$0.00	5 Days	\$0.38	\$0.00		\$0.40	\$0.00		\$0.45	\$0.00		\$0.28	\$0.00
			\$0.25	\$0.00		\$0.42	\$0.00					\$0.28	\$0.00
\$74.98	\$0.00	14 Days				\$79.95	\$0.00					\$70.00	\$0.00
\$36.96	\$0.00	5 Days				\$16.00	\$0.00					\$17.00	\$0.00
\$2.99	\$0.00	4 Days	\$4.50	\$0.00		\$4.95	\$0.00					\$4.99	\$0.00
\$4.98	\$0.00	5 Days	\$5.50	\$0.00								\$9.99	\$0.00
\$179.90	\$0.00	7 Days	\$190.00	\$0.00		\$190.00	\$0.00					\$189.99	\$0.00
\$179.90	\$0.00		\$190.00	\$0.00		\$190.00	\$0.00					\$189.99	\$0.00
\$179.90	\$0.00	7 Days	\$190.00	\$0.00		\$190.00	\$0.00					\$189.99	\$0.00
\$179.90	\$0.00	7 Days	\$190.00	\$0.00		\$190.00	\$0.00					\$189.99	\$0.00
												\$189.99	\$0.00
												\$89.99	\$0.00
												\$89.99	\$0.00
												\$89.99	\$0.00
												\$89.99	\$0.00
												\$89.99	\$0.00
												\$89.99	\$0.00
\$4.99	\$0.00	5 Days		\$0.00		\$2.95	\$0.00					\$4.99	\$0.00
\$175.00												\$109.99	\$8,249.25
\$16.66	\$1,666.00												

